

Washington Metropolitan Area Transit Authority
Board Action/Information Summary

<input checked="" type="radio"/> Action <input type="radio"/> Information	MEAD Number: 100017	Resolution: <input type="radio"/> Yes <input checked="" type="radio"/> No
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TITLE:

Dell Computers - Initiate/Awar

PURPOSE:

The purpose of this action is to obtain Board approval to initiate and award a requirements-type contract on a sole source basis for the procurement of Dell Personal Computers (PCs), Servers, Laptops and related components for use in WMATA facilities. This contract is for a base year and four one-year options and would be awarded to the Dell Computer Corporation. The option years are not obligated and are subject to approval of future year budgets.

DESCRIPTION:

The Authority standardized on Dell PCs, Servers and laptops in 1994 in order to assure a stable and reliable operating environment as well as to control maintenance costs.

Many of WMATA`s critical Safety & Security and Customer Service programs run on Dell servers including the PROTECT system, External Web Servers, RideGuide, Bus Fare-box and the internal file/print services and email.

Standardization of our servers provides the ability to effectively inter-connect servers to our Storage Area Network (SAN) and provide backup and recovery service.

All individual purchases of PCs, laptops, network servers and peripheral equipment will use this requirements-type contract to assure continued standardization at the most advantageous price for WMATA. In addition, all special projects and programs relating to Safety & Security, Continuity of Business Operations, Systems Expansion and the Information Technology

Program would use this contract for procurement of Dell products. Dell provides complete asset tracking through the utilization of WMATA asset tags during the assembly of ordered equipment. Due to the volume of purchases by WMATA through the previous contract, Dell has been providing WMATA with a 15% discount off of list price for PCs, servers and laptops. The normal GSA discount is 6.58%.

The Authority currently owns over 4000 PCs, 900 laptops and 140 servers. Replacement of this equipment is scheduled on a three to five year cycle.

This action is to initiate and award a requirements-type contract on a sole source basis to Dell Computer Corporation for a one year base and four one-year options.

FUNDING IMPACT:

Budget: Infrastructure Renewal Program
 Project: Support Equipment - All Departments
 Page: 125

Budget: Operating
 Project: Materials & Supplies Other - All Departments
 Page: 90

The total estimated cost of this procurement is \$15,000,000 and is based upon estimated requirements:

<u>FISCAL</u> <u>YEAR</u>	<u>OPERATING</u> <u>BUDGET</u>	<u>IRP</u> <u>BUDGET</u>	<u>TOTAL</u>
FY2009	\$1,500,000	\$1,500,000	\$3,000,000
FY2010	\$1,500,000	\$1,500,000	\$3,000,000
FY2011	\$1,500,000	\$1,500,000	\$3,000,000
FY2012	\$1,500,000	\$1,500,000	\$3,000,000
FY2013	\$1,500,000	\$1,500,000	\$3,000,000
TOTAL	\$7,500,000	\$7,500,000	\$15,000,000

Operating Budget Impact: There are no operating budget impacts of this action.

Capital Budget Impact: There are no capital budget impacts of this action.

Remarks: Budgets for FY2010 through FY2013 are subject to approval by the Board, the receipt of funds, and the allocation of funds to this category of projects.

RECOMMENDATION:

Request that the Board of Directors approve the initiation and award of a requirements type, sole source contract to Dell Computer Corporation, Inc. with a not to exceed value of \$3,000,000 during the base year. This action also requests approval to exercise the four one-year options with not to exceed values in FY2010 through FY2013 of \$3,000,000 per year, subject to Board approval of the fiscal year budgets and availability of funds.