Monthly Financial Report
FY2015
January 2015
## OPERATING FINANCIALS

**FISCAL YEAR 2015**

<table>
<thead>
<tr>
<th></th>
<th>January FY2015</th>
<th>Prior Year</th>
<th>Variance</th>
<th>Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Passenger Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Metrorail</td>
<td>$342.2</td>
<td>$363.3</td>
<td>$11.1</td>
<td>3.0</td>
<td>4.3</td>
<td>-11%</td>
</tr>
<tr>
<td>Metrorail</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Metrobus</td>
<td>$82.9</td>
<td>$86.1</td>
<td>$3.2</td>
<td>0.2</td>
<td>0.2</td>
<td>-2%</td>
</tr>
<tr>
<td>Metrobus</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MetroAccess</td>
<td>$4.5</td>
<td>$5.3</td>
<td>$0.8</td>
<td>0.7</td>
<td>0.7</td>
<td>15%</td>
</tr>
<tr>
<td>Parking</td>
<td>$26.7</td>
<td>$27.3</td>
<td>$0.6</td>
<td>0.7</td>
<td>0.7</td>
<td>-1%</td>
</tr>
<tr>
<td>D.C. Schools</td>
<td>$7.6</td>
<td>$6.5</td>
<td>$1.1</td>
<td>0.1</td>
<td>0.1</td>
<td>-2%</td>
</tr>
<tr>
<td><strong>subtotal</strong></td>
<td>$463.8</td>
<td>$488.6</td>
<td>$24.8</td>
<td>24.8</td>
<td>24.8</td>
<td>-5%</td>
</tr>
<tr>
<td><strong>Non-Passenger Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advertising</td>
<td>$11.7</td>
<td>$12.2</td>
<td>$0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>4%</td>
</tr>
<tr>
<td>Joint Development</td>
<td>$4.2</td>
<td>$3.0</td>
<td>$1.2</td>
<td>1.2</td>
<td>1.2</td>
<td>-27%</td>
</tr>
<tr>
<td>Fiber Optic</td>
<td>$9.1</td>
<td>$9.0</td>
<td>$0.1</td>
<td>0.1</td>
<td>0.1</td>
<td>-4%</td>
</tr>
<tr>
<td>Other</td>
<td>$15.8</td>
<td>$4.8</td>
<td>$11.0</td>
<td>11.0</td>
<td>11.0</td>
<td>22%</td>
</tr>
<tr>
<td><strong>subtotal</strong></td>
<td>$40.8</td>
<td>$29.0</td>
<td>$11.8</td>
<td>11.8</td>
<td>11.8</td>
<td>0%</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$504.6</td>
<td>$517.6</td>
<td>$13.0</td>
<td>13.0</td>
<td>13.0</td>
<td>-4.4%</td>
</tr>
<tr>
<td><strong>Salary/Wages</strong></td>
<td>$427.9</td>
<td>$460.1</td>
<td>$32.2</td>
<td>32.2</td>
<td>32.2</td>
<td>7%</td>
</tr>
<tr>
<td><strong>Overtime</strong></td>
<td>$46.8</td>
<td>$44.4</td>
<td>$2.4</td>
<td>2.4</td>
<td>2.4</td>
<td>-5%</td>
</tr>
<tr>
<td><strong>Fringe Benefits</strong></td>
<td>$225.9</td>
<td>$248.8</td>
<td>$23.1</td>
<td>23.1</td>
<td>23.1</td>
<td>-9%</td>
</tr>
<tr>
<td><strong>Services</strong></td>
<td>$105.2</td>
<td>$109.0</td>
<td>$3.8</td>
<td>3.8</td>
<td>3.8</td>
<td>3%</td>
</tr>
<tr>
<td><strong>Supplies</strong></td>
<td>$50.5</td>
<td>$60.4</td>
<td>$9.9</td>
<td>9.9</td>
<td>9.9</td>
<td>-18%</td>
</tr>
<tr>
<td><strong>Power/Diesel/CNG</strong></td>
<td>$53.7</td>
<td>$54.2</td>
<td>$0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>-1%</td>
</tr>
<tr>
<td><strong>Utilities</strong></td>
<td>$21.1</td>
<td>$21.0</td>
<td>$0.1</td>
<td>0.1</td>
<td>0.1</td>
<td>-1%</td>
</tr>
<tr>
<td><strong>Insurance/Other</strong></td>
<td>$19.3</td>
<td>$22.1</td>
<td>$2.8</td>
<td>2.8</td>
<td>2.8</td>
<td>12%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSE</strong></td>
<td>$950.4</td>
<td>$1020.0</td>
<td>$69.6</td>
<td>69.6</td>
<td>69.6</td>
<td>6.8%</td>
</tr>
<tr>
<td><strong>SUBSIDY</strong></td>
<td>$445.8</td>
<td>$502.4</td>
<td>$56.6</td>
<td>56.6</td>
<td>56.6</td>
<td>-12%</td>
</tr>
</tbody>
</table>
**REVENUE AND RIDERSHIP**

**January FY2015**

### Monthly Ridership for Rail and Bus (in Millions)

#### Rail
- **Budget**: January FY2015
- **Actual**: January FY2015
- **Budget**: January FY2014
- **Actual**: January FY2014

#### Bus
- **Budget**: January FY2015
- **Actual**: January FY2015
- **Budget**: January FY2014
- **Actual**: January FY2014

### Revenue (in Millions)

<table>
<thead>
<tr>
<th>Month</th>
<th>FY2014 Actual</th>
<th>FY2015 Budget</th>
<th>FY2015 Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jul</td>
<td>$85M</td>
<td>$85M</td>
<td>$85M</td>
</tr>
<tr>
<td>Aug</td>
<td>$80M</td>
<td>$80M</td>
<td>$80M</td>
</tr>
<tr>
<td>Sept</td>
<td>$75M</td>
<td>$75M</td>
<td>$75M</td>
</tr>
<tr>
<td>Oct</td>
<td>$70M</td>
<td>$70M</td>
<td>$70M</td>
</tr>
<tr>
<td>Nov</td>
<td>$65M</td>
<td>$65M</td>
<td>$65M</td>
</tr>
<tr>
<td>Dec</td>
<td>$60M</td>
<td>$60M</td>
<td>$60M</td>
</tr>
<tr>
<td>Jan</td>
<td>$55M</td>
<td>$55M</td>
<td>$55M</td>
</tr>
<tr>
<td>Feb</td>
<td>$50M</td>
<td>$50M</td>
<td>$50M</td>
</tr>
</tbody>
</table>

### Cumulative Revenue Variance

- Aug: -14M
- Sept: -21M
- Oct: -28M

### Ridership (trips in Thousands)

#### MTD

<table>
<thead>
<tr>
<th>Service</th>
<th>Jan-FY2014</th>
<th>Jan-FY2015</th>
<th>Variance FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metrorail</td>
<td>15,225</td>
<td>15,274</td>
<td>0.3%</td>
</tr>
<tr>
<td>Metrobus</td>
<td>10,489</td>
<td>10,178</td>
<td>-3.0%</td>
</tr>
<tr>
<td>MetroAccess</td>
<td>161</td>
<td>171</td>
<td>5.7%</td>
</tr>
<tr>
<td>System Total</td>
<td><strong>25,876</strong></td>
<td><strong>25,623</strong></td>
<td><strong>-1.0%</strong></td>
</tr>
</tbody>
</table>

#### YTD

<table>
<thead>
<tr>
<th>Service</th>
<th>FY2014</th>
<th>FY2015</th>
<th>Variance FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metrorail</td>
<td>117,061</td>
<td>119,862</td>
<td>2.4%</td>
</tr>
<tr>
<td>Metrobus</td>
<td>78,700</td>
<td>78,334</td>
<td>-0.5%</td>
</tr>
<tr>
<td>MetroAccess</td>
<td>1,228</td>
<td>1,304</td>
<td>6.2%</td>
</tr>
<tr>
<td>System Total</td>
<td><strong>196,989</strong></td>
<td><strong>199,500</strong></td>
<td><strong>1.3%</strong></td>
</tr>
</tbody>
</table>

### FY2015 Variance FY15

- Jan-FY2014 Actual: 0.3%
- Jan-FY2015 Actual: -12.2%

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**Note**: The image contains detailed financial and passenger usage metrics for different services including Metrorail, Metrobus, and MetroAccess, along with system totals for both MTD and YTD periods. The charts illustrate revenue and ridership trends monthly and cumulatively, showing variances across different fiscal years.
**CAPITAL & PROCUREMENT**

January FY2015

**CIP EXPENDITURES ($ in Millions)**

**Note:** ‘Contract Mod’ includes any written alteration in the specifications, delivery point, frequency of delivery, period of performance, price, quantity, or other provisions of the contract.

**SOLICITATION ACTIONS**

**YTD SOLICITATION ACTIONS THRU JANUARY (315 TOTAL ACTIONS)**

- **New Awards**: 70, 22%
- **Contract Options**: 58, 19%
- **Sole Source**: 20, 6%
- **Contract Mods**: 167, 53%

**YTD SOLICITATION AMOUNTS THRU JANUARY ($220.3M TOTAL)**

- **New Awards**: $109.7M, 50%
- **Contract Options**: $47.2M, 21%
- **Sole Source**: $18.7M, 9%
- **Contract Mods**: $44.7M, 20%

Note: 'Contract Mod' includes any written alteration in the specifications, delivery point, frequency of delivery, period of performance, price, quantity, or other provisions of the contract.